Gabriel Pensamiento

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EDUCATION

Pittsburgh, PA 2020-2025 (Expected)	**University of Pittsburgh** Katz Graduate School of Business - Ph.D. in Business Analytics & Operations
Guatemala, GUA 2024-2019	**Universidad del Istmo (UNIS)** School of Engineering - B.S in Industrial Engineering, Magna Cum Laude

HONORS, FELLOWSHIPS & AWARDS

Pittsburgh, PA 2023 2020–	**University of Pittsburgh** Sheth Fellow (recognition after comprehensive exams) Rockwell Fellowship (100% tuition scholarship + monthly stipend)
Mexico, MEX 2019–	**IPADE Business School** G0 Program (Support to pursue PhD studies; teaching formation)
Guatemala, GUA 2014-2018	**Universidad del Istmo (UNIS)** Award for Performance Excellence (best GPA of the class)

WORKING PAPERS AND WORK IN PROGRESS

Research Interests: Behavioral Operations, Experiments, Socially Responsible Operations, Nonprofit Operations, Supply Chain Management

1. Pensamiento, G., Valdés, L. *Selection, Payment, and Information Assessment in Social Audits: A Behavioral Experiment*
   - Major Revision invited at **Manufacturing & Service Operations Management.**

2. Pensamiento, G., Valdés, L., Eftekhar, M. *Reference-dependent effects in volunteering: Expected vs. experienced effort (*In progress)

3. Pensamiento, G., Valdés, L. *On the joint use of auditing and training to motivate supplier social responsibility (*In progress)

4. Eftekhar, M. Pensamiento, G., Valdés, L. *Increasing Teacher Engagement in an Educational App in Rwanda (*In progress)

PRESENTATIONS

Notes: (*) symbol indicates the talk was given by a coauthor

1. Pensamiento, G., Valdés, L. *Selection, Payment, and Information Assessment in Social Audits: A Behavioral Experiment*
   - DSI Annual Meeting (2024), Informs Annual Meeting (2024, 2023, 2022), Behavioral Operations Conference (2024, 2023), Philadelphia Operations Day (2024), Midwest Decision Science Institute (2024), POMS (2024*), Early-Career Sust. Operations W. (2024), IPADE Business School (2023)

2. Pensamiento, G., Valdés, L., Eftekhar, M. *Reference-dependent effects in volunteering: Expected vs. experienced effort*
   - DSI Annual Meeting (2024), Informs Annual Meeting (2024).

3. Pensamiento, G., Valdés, L. *On the joint use of auditing and training to motivate supplier social responsibility*

   - IPADE Business School (2024)

TEACHING

University of Pittsburgh
Katz Graduate School of Business

Pittsburgh, PA Fall 2023, Fall 2022	Instructor BQOM2578 Data Mining (MBA & MS group) - 4.86/5 Student Evaluation - 4.47/5 Student Evaluation
Pittsburgh, PA Summer 2021, 2022	Teaching Assistant and Recitation Leader BQOM 2401 Statistical Analysis (MBA, Professional MBA, Executive MBA, and Healthcare MBA groups), for Prof. Jennifer Shang and Prof. Prakash Mirchandani

IPADE Business School

Mexico City, MEX Monterey, MEX Fall 2022 -	Guest Lectures Machine Learning for Management (MBA, English) – 10 lectures The Art of Negotiation (Executive online, Spanish) – 30+ lectures
Mexico City, MEX Fall 2019 - Summer 2020	Teaching Assistant Data Visualization, Decision Analysis, Quantitative Methods for Management (MBA, English)

Universidad del Istmo (UNIS)
School of Engineering

Fraijanes, GUA Spring 2019	Substitute Instructor Economic Engineering (B.S. in Engineering, Spanish)
Fraijanes, GUA Spring 2015 – Fall 2018	Teaching Assistant & Reinforcement classes coordinator Economic Engineering, Statistics II, Linear Algebra, Differential Calculus, Analytical Geometry, Financial Accounting and Cost Analysis (B.S. in Engineering)

TEACHING WRITINGS

Teaching writing interests: Business Analytics, Socially Responsible Decision Making

1. Ibarra, A., Herrera, R., Pensamiento, G., Rodas E. 2023. *Bob's Conundrum: Too much Sales Data, Unexpected expectation: Why do drivers churn in a transportation platform?, Exploring Sales Data at Walmart*. Teaching Case AD 23 EC 01-03. IPADE Publishing, Mexico City, MX.

2. Ibarra, A., D'Kuba, F., Pensamiento, G. 2020. Doopla 2020: *¿Promesa o Realidad? (Doopla 2020, promise or reality?)* Teaching Case. F 16 C 02. IPADE Publishing, Mexico City, MX.

3. Ibarra, A., Pensamiento, G. 2020. *DataViz: Titanic Survival Prediction, DataViz: Burger King, DataViz: National Parks, DataViz: Gapminder, a fact-based view of life-expectancy, DataViz: Spotify. Teaching Cases*. AD 20 EC 02-06, IPADE Publishing, Mexico City, MX.

ACADEMIC SERVICE

Conference Reviewer	EAAMO 2024
Summer of Science Mentor	EAAMO 2024
Session Chair	Informs Annual Meeting 2024 (co-chaired with Prof. León Valdés, Behavioral Operations Management session), DSI Annual Meeting 2024 (chair, Humanitarian Operations session).
Talks	April 2024, PhD Journey and Beyond – Reflections about doing a PhD in the US for Mexican scholars – during and before applying, IPADE Business School (online).
Member	Informs, MSOM, POMS

CONSULTING EXPERIENCE

Mexico, MEX May-July 2020	Estudio 3.14, Architectural Firm Independent Consultant with Prof. Alberto Ibarra, Decision Analysis Department Chair at IPADE Business School, reporting and presenting to the CEO.
Guatemala, GUA Nov. 2018 – May. 2019	Denteco, Dental equipment distributor. Independent Consultant, Reengineering Project: reporting directly to the CFO and the COO, and presenting to the Board.
Sacatepéquez, GUA Nov. 2018 – May. 2019	Ecofiltro, Social Entrepreneurship, water filters producer. Independent Consultant, Reengineering Project: reporting directly to the CFO and presenting to the CEO.
Guatemala, GUA Mar. 2017 – Nov. 2018	Nadalini & Asociados, Operations Consultancy Firm. Field Consultant, Process Reengineering with Prof. Jorge Nadalini, IBS Director.

NON-PROFIT SERVICE

Pittsburgh, PA Aug. 2023–	Journey of Hope at Holy Family Institute Organizer and volunteer, helping unaccompanied immigrant children adapt to the United States
Guatemala, GUA Oct. 2017 – Dec. 2020	LIVE (Virtuous Leadership), Peñalta (College Residence) Organizer and volunteer, leadership formation for college students
Guatemala, GUA Jan. 2018 – Dec. 2018	"Dejando Huella en San Arturo", Universidad del Istmo (UNIS) Founder, organizer, and volunteer: social and economic development project for San Arturo, Fraijanes, Guatemala.
Guatemala, GUA Jan. 2015 – Jul. 2017	Chess Team, Universidad del Istmo (UNIS) Founder, coordinator, instructor, and team member

PROGRAMMING SKILLS AND SPOKEN LANGUAGES

Programming Languages & Software	R, Python, oTree, Qualtrics, Stata, Tableau, Excel
Languages	Spanish (Native), English (fluent), German (basic)